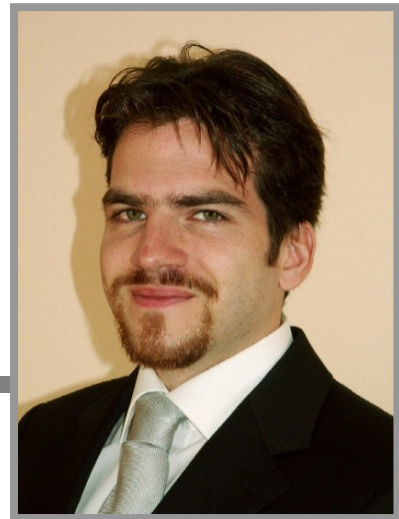


Curriculum Vitae



Personal Details

Name

Matthias Spörrle, PhD

Born (date and place)

16th July 1974 in Hamburg (Germany)

Current position

Professor

Languages

**German (mother-tongue)
English (fluently)
Latin (very good)**

Education

**1985 – 1994: High school
German university entrance
qualification (Abitur)
1994: Bavarian scholarship for highly gifted
students**

Studies and professional experience

- 1995 – 2001: Studies of psychology at the LMU (University of Munich)
Grade of diploma (German Master equivalent)**
- 1996 – 2000: Scientific associate at the department of General Psychology II at the LMU**
- 1998 – 1999: Research internship at the Department of Epidemiology and Evaluation (University of Munich)**
- 1999 – 2001: Vocational training as assistant for sociometry and group therapy at the Moreno Institute in Überlingen**
- 2000: Working student at Siemens Mobile Communication in the division of usability engineering**
- 2001: Diploma thesis: „Effects and interferences of memory as a result of implicit causality in verbs”**
- 2001: Working student at Siemens Mobile Communication in the division for Customer Care**
- 2001 – 2006: Doctoral studies at the department of General Psychology II at the LMU (Prof. Dr. Försterling)**
- 2001 – 2010: Scientific associate at the department of General Psychology II at the LMU**
- 2005 – 2006: University lecturer for neuro-cognitive psychology with emphasis on methodology (University of Munich)**
- 2006: University lecturer for organizational psychology at the department of psychological counseling and intervention (University of Munich)**
- 2006 – 2008: Associate at TestLab (University of Munich)**
- 2006 – 2007: Accredited vocational training as Consultant at the University of Saarbrücken**
- 2006 – 2007: Accredited vocational training as Master Lecturer at the Centre for Higher Education Didactics in Ingolstadt**
- since 2008: Personnel development trainer at the WWK, Munich**
- since 2008: Professor for methodology and statistics at the University of Applied Management, Erding**
- 2008 – 2009: University lecturer for business psychology at the Private University Castle Seeburg, Seekirchen (Austria)**

since 2009: Fellow professor at TUM School of Management, Strategy and Organization (Technical University of Munich)

since 2010: Assistant professor for business psychology at the Private University Castle Seeburg, Seekirchen (Austria)

2010: Teaching stay at Beijing Normal University (China)

2011: Research stay at Florida State University (USA)

2011: Teaching stay at Beijing Normal University (China)

2012: Research stay at Florida State University (USA)

2012: Research and teaching stay at Xinjiang Normal University (Urumqi) (China)

2012: Research and teaching stay at Shaanxi Normal University (Xi'an) (China)

Selected publications:

Agthe, M., Spörrle, M., & Försterling, F. (2008). Success attributions and more: Multidimensional extensions of the Sexual Attribution Bias to failure attributions, social emotions, and the desire for social interaction. *Personality and Social Psychology Bulletin*, *34*, 1627–1638.

Agthe, M., Spörrle, M., Frey, D., Walper, S., & Maner, J. K. (accepted). When romance and rivalry awaken: Attractiveness-based social judgment biases emerge at adolescence. *Human Nature*.

Agthe, M., Spörrle, M., & Maner, J. K. (2010). Don't hate me because I'm beautiful: Anti-attractiveness bias in organizational evaluation and decision making. *Journal of Experimental Social Psychology*, *46*(6), 1151–1154.

Agthe, M., Spörrle, M., & Maner, J. K. (2011). Does being attractive always help? Positive and negative effects of attractiveness on social decision making. *Personality and Social Psychology Bulletin*, *37*, 1042–1054.

Brosi, P., Spörrle, M., Welppe, I. M., & Shaw, J. D. (accepted). The role of trait positive affectivity in the evaluations of one's own and others' financial rewards. *Journal of Personnel Psychology*.

Spörrle, M., Breugst, N., & Welppe, I. M. (2009). 'That seems to be promising!' – Predicting opportunity evaluation by means of situational characteristics and individual cognitions. *International Journal of Entrepreneurial Venturing*, *1*, 41–56.

Spörrle, M., & Försterling, F. (2007). Which thoughts can kill a boxer? Naïve theories about cognitive and emotional antecedents of suicide. *Psychology and Psychotherapy: Theory, Research and Practice*, *80*, 497–512.

Spörrle, M., Gerber–Braun, B., & Försterling, F. (2007). The influence of response lines on response behavior in the context of open–question formats. *Swiss Journal of Psychology, 66*(2), 103–107.

Spörrle, M., & Stich, J. (2010). Sleeping in safe places: An experimental investigation of human sleeping place preferences from an evolutionary perspective. *Evolutionary Psychology, 8*(3), 405–419.

Spörrle, M., Strobel, M., & Tumasjan, A. (2010). On the incremental validity of irrational beliefs in predicting subjective well–being while controlling for personality factors. *Psicothema, 22*(3), 543–548.

Spörrle, M., & Tumasjan, A. (2011). Using search engine count estimates as indicators of academic impact: A web–based replication of Haggbloom et al.’s (2002) study. *The Open Psychology Journal, 4*, 12–18.

Spörrle, M., Welpel, I. M., & Försterling, F. (2006): Cognitions as determinants of (mal)adaptive emotions and emotionally intelligent behavior in an organizational context. *Psicothema, 18*(Suppl.), 165–171.

Tumasjan, A., Welpel, I., & Spörrle, M. (2012). Easy now, desirable later: The moderating role of temporal distance in opportunity evaluation and exploitation. *Entrepreneurship Theory and Practice*. Advance online publication. doi: 10.1111/j.1540-6520.2012.00514.x

Welpel, I. M., Spörrle, M., Grichnik, D., Michl, T., & Audretsch, D. B. (2012). Emotions and opportunities: The interplay of opportunity evaluation, fear, joy, and anger as antecedent of entrepreneurial exploitation. *Entrepreneurship Theory and Practice, 36*(1), 69–96.